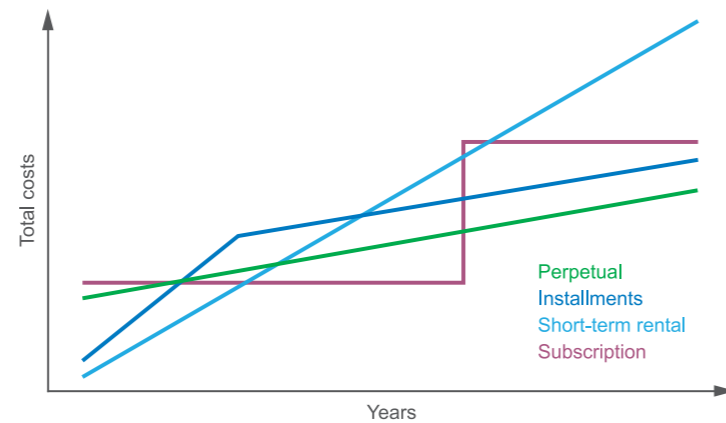


Total Costs

- The different license models result in different annual and total costs
- Flexibility models require lower initial investment, offer greater flexibility and lead to higher long-term costs
- Standard models start with a higher initial investment for the purchase and have lower annual costs



License Models

You decide how you use KISSsoft –
We offer a suitable license model

For Consideration Before Choosing a License Model

- Check your engineer's requirements: Will the needs remain the same or will they change over time?
- Set a time horizon: Do you need the license for one project, one development cycle or long-term?
- Consider your financial situation: Invest more now and less later or better the other way around?
- Contact other stakeholders: Are the licenses used at one site or several sites? How many users are there at the moment and how many will be there in future?

Our Promise

We provide you with transparent, comprehensive and objective advice. You are free to choose the license model you consider suitable.

Your Needs

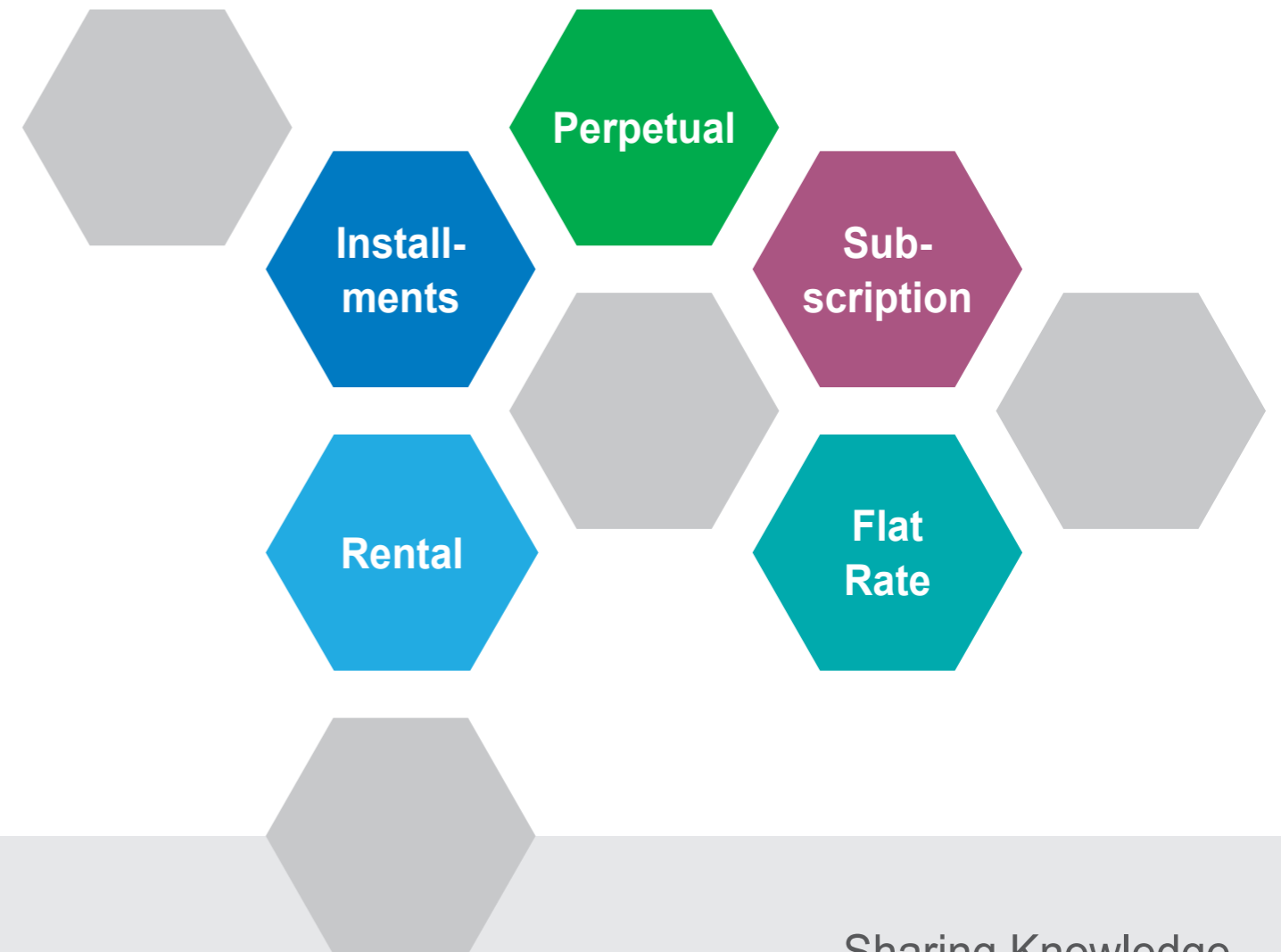
Tell us your specific requirements. We will suggest matching license models based on our experience.

Module List and Commercial Offer

Request via info@kisssoft.com or +41 55 254 20 50

Conditions

Subject to change without notice.



Licensing and Price Models to Choose From

- Perpetual license, with annual maintenance contract (AMC)
- Perpetual license, paid in three annual installments, with annual maintenance contract (AMC)
- Short-term rental license
- Short-term rental license, with subsequent purchase of a perpetual license
- Three-year subscription, including support and updates
- Five-year subscription, including support and updates
- Unlimited access, "Flat rate" license

Software Modules

- KISSsoft features a modular structure; the license price depends on the required modules
- About 100 modules are available, a list of modules can be obtained from www.kisssoft.com or via the contact details below
- Interfaces to third party products available, e.g. other Gleason gear software, CAD and MBD packages

Commercial Conditions

- For specific price information, request a quotation through info@kisssoft.com or +41 55 254 20 50
- The annual update and support fee applies for standard license models

Annual Maintenance Contract (AMC)

- Yearly software updates
- Yearly database updates
- Technical support by a team of experienced mechanical engineers
- Support with installation and software usage
- Access to patches and licenses through www.kisssoft.com

License Types

- License models for on-premise installation
- Floating and dongle license
- Single or multiple seats licenses
- Single site, multi site and global usage licenses

	Perpetual	Installments	Short-term rental	Flat rate	Subscription 3 years	Subscription 5 years
Freelance engineers, design offices	●	●	●	○ ○	●	●
SME	● ●	○	●	○	●	○
Large, multinational OEM	● ●	○	●	●	●	○
Global players	● ●	○	● ●	● ●	●	○

● ● recommended, ● suitable, ○ possible, ○ ○ not recommended

Standard Models

	Perpetual	Installments
Initial investment	Purchase of license	Three yearly installments
Recurring payments	Annual maintenance and support	Annual maintenance and support
Minimum duration	Not applicable	Not applicable
Updates and support	Annual maintenance contract	Annual maintenance contract
Software modules	Selected modules	Selected modules
Number of concurrent users	Single seat / multiple seats	Single seat / multiple seats
Installation type	On-premise	On-premise
Site of use	Single / multi / global	Single / multi / global

Flexibility Models

	Short-term rental	Flat rate
Initial investment	Payment with start of rental period	None
Recurring payments	None	Yearly
Minimum duration	6 months	1 year
Updates and support	Included	Included
Software modules	Selected modules	All modules
Number of concurrent users	Single seat / multiple seats	Not limited
Installation type	On-premise	On-premise
Site of use	Single / multi / global	Global

Rental Models

	Subscription, 3 years	Subscription, 5 years
Initial investment	At start of subscription period	At start of subscription period
Recurring payments	With new subscription period	With new subscription period
Minimum duration	One period of 3 years	One period of 5 years
Updates and support	Included	Included
Software modules	Selected at start of period	Selected at start of period
Number of concurrent users	Single seat / multiple seats	Single seat / multiple seats
Installation type	On-premise	On-premise
Site of use	Single / multi / global	Single / multi / global